

City of Bloomington
Profit/Loss for the Golf Fund
Actuals for Fiscal Year 2012 - Fiscal Year 2015

PRELIMINARY DRAFT

Category	FY2012 Actual	FY2013 Actual	FY2014 Actual	FY2015 Actual	TOTAL Actuals
HIGHLAND					
TOTAL OPERATING REVENUE	543,926	496,476	463,978	453,503	1,957,883
TOTAL OPERATING EXPENDITURES	640,761	632,717	659,559	633,164	2,566,202
Net Profit/(Loss)	(96,836)	(136,241)	(195,580)	(179,661)	(608,318)
PRAIRIE VISTA					
TOTAL OPERATING REVENUE	1,113,746	940,942	916,346	911,012	3,882,047
TOTAL OPERATING EXPENDITURES	796,512	814,484	813,689	815,820	3,240,504
Net Profit/(Loss)	317,234	126,459	102,658	95,193	641,543
THE DEN AT FOX CREEK					
TOTAL OPERATING REVENUE	1,041,225	1,112,755	1,109,457	918,719	4,182,156
TOTAL OPERATING EXPENDITURES	1,033,787	1,097,815	1,027,443	1,014,488	4,173,532
Net Profit/(Loss)	7,438	14,941	82,014	(95,769)	8,623
ALL GOLF COURSES					
TOTAL OPERATING REVENUE	2,698,897	2,550,174	2,489,782	2,283,234	10,022,086
TOTAL OPERATING EXPENDITURES	2,471,060	2,545,016	2,500,690	2,463,472	9,980,239
Net Profit/(Loss)	227,837	5,158	(10,909)	(180,238)	41,848
TOTAL CAPITAL EXPENDITURES					641,227
Net Profit/(Loss) including Capital Projects & Debt Service for Capital Leases:					<b style="color: red;">(599,379)

Notes:

- 1) Operating revenues include golf passes, daily play, facility rental, driving range, cart rental, concessions, pro shop sales and other miscellaneous revenues
 Operating revenues do not include subsidies received from the General Fund.
- 2) Operating expenditures include labor related costs, credit card fees, repairs & maintenance of clubhouse, turf & irrigation repairs, turf maintenance
 repair of carts and golf equipment, advertising, membership dues, armored car service, janitorial services, concession purchases, fuel & utilities
 Operating expenditures do not include capital projects or debt service for capital equipment, vehicles and machinery

See next page for capital.

Capital for Fiscal Years 2012 - 2015

PRELIMINARY DRAFT

Category	FY2012 Actual	FY2013 Actual	FY2014 Actual	FY2015 Actual	TOTAL Actuals
CAPITAL PROJECTS					
From FY 2012-FY 2015 no capital projects were funded.					
CAPITAL LEASE/DEBT SERVICE					
HIGHLAND					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	13,862	20,284	19,075	15,742	68,963
PRAIRIE VISTA					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	56,319	74,999	75,614	79,097	286,029
THE DEN AT FOX CREEK					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	21,746	31,159	31,303	202,027	286,235
ALL GOLF COURSES					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	91,927	126,442	125,992	296,866	641,227

Profit/Loss for the Golf Fund
Fiscal Year 2016 - Fiscal Year 2021

PRELIMINARY DRAFT

Category	FY2016 Projected	FY2017 Proposed	FY2018 Proposed	FY2019 Proposed	FY2020 Proposed
HIGHLAND					
TOTAL OPERATING REVENUE	548,119	584,100	623,100	629,150	651,150
TOTAL OPERATING EXPENDITURES	625,313	588,733	618,983	634,087	651,131
Net Profit/(Loss)	(77,193)	(4,633)	4,117	(4,937)	19
PRAIRIE VISTA					
TOTAL OPERATING REVENUE	957,632	996,382	1,036,382	1,053,382	1,078,382
TOTAL OPERATING EXPENDITURES	804,962	800,865	828,504	837,991	858,324
Net Profit/(Loss)	152,669	195,517	207,878	215,391	220,058
THE DEN AT FOX CREEK					
TOTAL OPERATING REVENUE	965,122	1,073,350	1,083,350	1,097,350	1,108,350
TOTAL OPERATING EXPENDITURES	942,637	1,020,401	1,028,538	1,056,530	1,085,417
Net Profit/(Loss)	22,485	52,949	54,812	40,820	22,933
ALL GOLF COURSES					
TOTAL OPERATING REVENUE	2,470,873	2,653,832	2,742,832	2,779,882	2,837,882
TOTAL OPERATING EXPENDITURES	2,372,912	2,409,998	2,476,025	2,528,608	2,594,872
Net Profit/(Loss)	97,961	243,834	266,807	251,274	243,010
TOTAL CAPITAL PROJECTS	0	250,000	310,000	30,000	1,100,000
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	179,814	87,749	51,188	51,080	44,384
Net Profit/(Loss) including Capital Projects & Debt Service for Capital Leases:	(81,852)	(93,915)	(94,381)	170,194	(901,374)

Notes:

- 1) Operating revenues include golf passes, daily play, facility rental, driving range, cart rental, concessions, pro shop sales and other miscellaneous revenues. Operating revenues do not include subsidies received from the General Fund.
- 2) Operating expenditures include labor related costs, credit card fees, repairs & maintenance of clubhouse, turf & irrigation repairs, turf maintenance, repair of carts and golf equipment, advertising, membership dues, armored car service, janitorial services, concession purchases, fuel & utilities. Operating expenditures do not include capital projects or debt service for capital equipment, vehicles and machinery.

See next page for capital.

City of Bloomington
Capital for Fiscal Years 2016 - 2021

PRELIMINARY DRAFT

Category	FY2016 Projected	FY2017 Proposed	FY2018 Proposed	FY2019 Proposed	FY2020 Proposed
CAPITAL PROJECTS					
HIGHLAND					
FY 2019 GREY WATER IRRIGATION STUDY	0	0	0	30,000	0
FY 2020 MAINTENANCE BUILDING	0	0	0	0	350,000
FY 2020 IRRIGATION SYSTEM	0	0	0	0	750,000
PRAIRIE VISTA					
FY 2017 PRAIRIE VISTA GOLF PATH RESURFACING	0	250,000	0	0	0
FY 2018 PRAIRIE VISTA DRIVING RANGE RENOVATION	0	0	50,000	0	0
FY 2018 PRAIRIE VISTA HVAC & PATIO	0	0	100,000	0	0
THE DEN AT FOX CREEK					
FY 2018 DEN AT FOX CREEK POND DREDGING	0	0	60,000	0	0
FY 2018 DEN AT FOX CREEK CLUBHOUSE ROOF & HVAC	0	0	100,000	0	0
ALL GOLF COURSES					
TOTAL CAPITAL PROJECTS	0	250,000	310,000	30,000	1,100,000
CAPITAL LEASE/DEBT SERVICE					
HIGHLAND					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	16,972	5,657	4,823	5,262	5,262
PRAIRIE VISTA					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	86,779	39,984	21,410	20,466	5,262
THE DEN AT FOX CREEK					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	76,063	42,108	24,955	25,352	33,860
ALL GOLF COURSES					
TOTAL DEBT SERVICE FOR CAPITAL EQUIPMENT, MACHINERY & VEHICLES	179,814	87,749	51,188	51,080	44,384

**City of Bloomington
Golf Rates
FY 2008 - FY 2017**

PRELIMINARY DRAFT

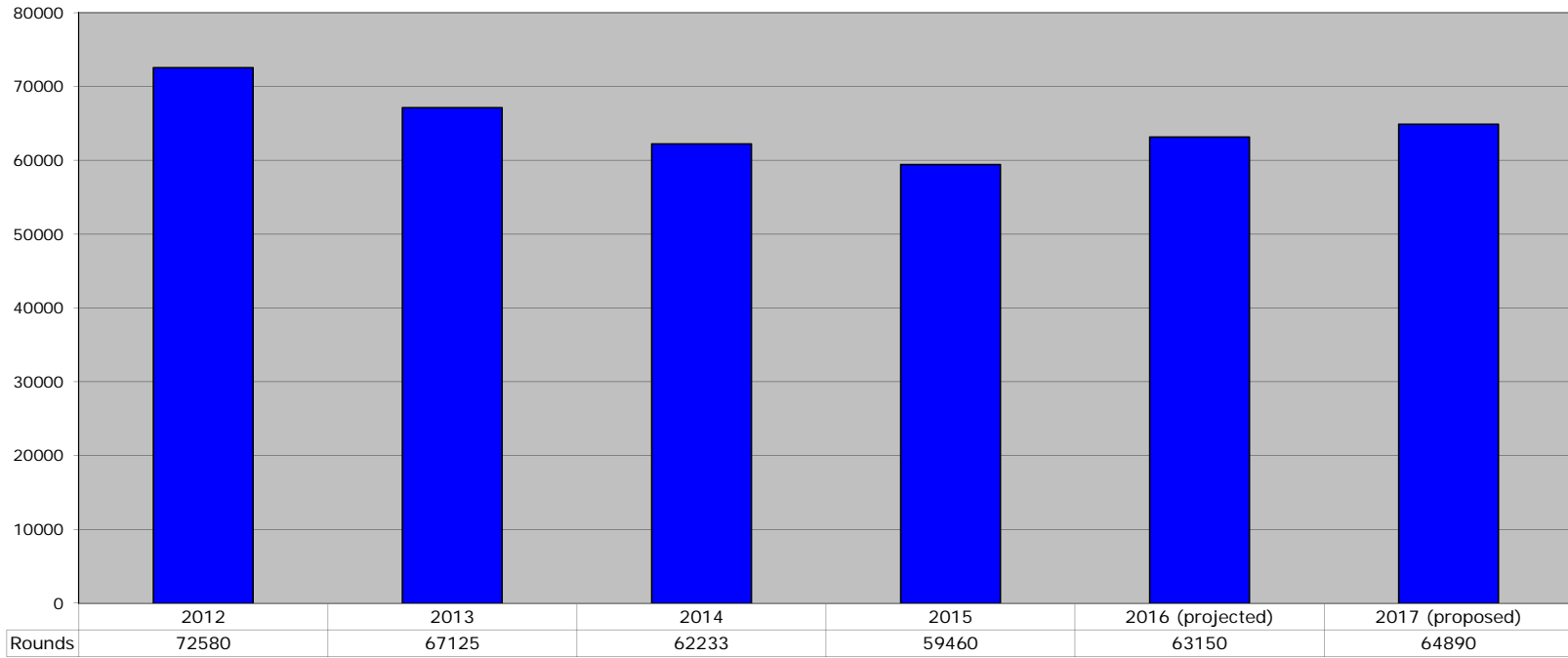
DAILY FEES

Fee Type	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 <i>Proposed</i>	Increase over 2016	Increase over 10 yr period
Highland Park												
Daily Weekday	\$15	\$16	\$16	\$16	\$16	\$16	\$17	\$17	\$17	\$20	18%	33%
Daily Weekend					\$18	\$18	\$19	\$19	\$19	\$22	16%	22%
Frequent Player WD	\$12	\$13	\$13	\$13	\$13	\$13	\$13	\$13	\$13	\$16	23%	33%
Frequent Player WE					\$13	\$15	\$15	\$15	\$15	\$18	20%	38%
Twilight	\$10	\$11	\$11	\$11	\$13	\$13	\$13	\$13	\$13	\$16	23%	60%
Super Twilight	\$7	\$7	\$7	\$8	\$11	\$11	\$11	\$11	\$11	\$13	18%	86%
Senior	\$10	\$11	\$11	\$11	\$11	\$11	\$11	\$11	\$11	\$13	18%	30%
Junior	\$10	\$11	\$11	\$11	\$11	\$11	\$11	\$11	\$11	\$13	18%	30%
Senior Special	\$8	\$9	\$9	\$9	\$9	\$9	\$9	\$9	\$9	\$11	22%	38%
Junior Special	\$5	\$6	\$6	\$6	\$6	\$6	\$6	\$6	\$6	\$6	0%	20%
Prairie Vista												
Daily Weekday	\$28	\$29	\$29	\$29	\$31	\$31	\$32	\$32	\$32	\$33	3%	18%
Daily Weekend					\$33	\$33	\$34	\$34	\$34	\$35	3%	6%
Frequent Player WD	\$23	\$24	\$24	\$24	\$24	\$24	\$24	\$24	\$24	\$25	4%	9%
Frequent Player WE					\$26	\$26	\$26	\$26	\$26	\$27	4%	4%
Twilight	\$22	\$22	\$22	\$22	\$22	\$22	\$23	\$23	\$23	\$24	4%	9%
Super Twilight	\$10	\$10	\$10	\$11	\$13	\$13	\$14	\$14	\$14	\$15	7%	50%
Senior	\$16	\$17	\$17	\$17	\$20	\$20	\$21	\$21	\$21	\$22	5%	38%
Junior	\$16	\$17	\$17	\$17	\$20	\$20	\$21	\$21	\$21	\$22	5%	38%
Daily HP Pass Rate	\$15	\$16	\$16	\$17	\$20	\$20	\$21	\$21	\$21	\$22	5%	47%
The Den at Fox Creek												
Daily Weekday	\$28	\$29	\$29	\$29	\$31	\$31	\$32	\$32	\$32	\$33	3%	18%
Daily Weekend	\$37	\$38	\$38	\$38	\$41	\$41	\$42	\$42	\$42	\$43	2%	16%
Frequent Player WD	\$23	\$24	\$24	\$24	\$24	\$24	\$24	\$24	\$24	\$25	4%	9%
Frequent Player WE	\$30	\$31	\$31	\$31	\$31	\$31	\$31	\$31	\$31	\$32	3%	7%
Twilight	\$22	\$22	\$22	\$22	\$22	\$22	\$23	\$23	\$23	\$24	4%	9%
Super Twilight					\$14	\$14	\$15	\$15	\$15	\$16	7%	14%
Senior	\$16	\$17	\$17	\$17	\$20	\$20	\$21	\$21	\$21	\$22	5%	38%
Junior	\$16	\$17	\$17	\$17	\$20	\$20	\$21	\$21	\$21	\$22	5%	38%
Daily HP Pass Rate	\$15	\$16	\$16	\$17	\$20	\$20	\$21	\$21	\$21	\$22	5%	47%

PASSES

Pass Type	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 <i>Proposed</i>	Increase over 2016	Increase over 10 yr period
Highland Park												
Individual	\$500	\$550	\$550	\$550	\$550	\$550	\$575	\$575	\$575	\$625	9%	25%
Senior	\$425	\$450	\$450	\$450	\$450	\$450	\$475	\$475	\$475	\$525	11%	17%
Junior	\$200	\$225	\$225	\$225	\$225	\$225	\$250	\$250	\$250	\$275	10%	38%
Prairie Vista												
City Pass	\$1,050	\$1,100	\$1,100	\$1,100	\$1,150	\$1,150	\$1,200	\$1,200	\$1,200	\$1,250	4%	19%
The Den at Fox Creek												
City Pass	\$1,050	\$1,100	\$1,100	\$1,100	\$1,150	\$1,150	\$1,200	\$1,200	\$1,200	\$1,250	4%	19%
Palmer Pass					\$1,995	\$1,995	\$1,995	\$1,995	\$1,995	\$2,045	3%	3%

**City of Bloomington
Total Rounds Played
FY12 - FY17**



FY 2017 New Position Requests

Department	Position	New Hire	Salaries & Benefits	Comments
Fire	1 Support Staff IV	Y	\$ 54,538	In 2007, there were 3 support staff for 86 personnel. Currently there are only 2 support staff for 30% more personnel. Due to the unique shift schedule and mandated tracking, the current staff is unable to manage the workload and need another resource to perform at a high level.
Facilities	Utility Worker	Y	\$ 81,655	With the bond issuance, there will be a large number of projects that facilities will have to manage and this allows the supervisor and manager that resource. This position would be funded by Facilities.
Police	Property & Evidence Tech/FOIAs	Y	\$ 60,625	To address the growing workload of FOIAs and in anticipation of the body worn camera FOIAs. This position will also help with property & evidence workload.
City Clerk	Contract Administrator	y	\$ 95,292	To help manage the numerous contracts for the City.
Human Resources	Payroll Supervisor	Y	\$ 89,985	Payroll is a critical function for the City and needs the appropriate resources to accurately, effectively and efficiently manage this program.
TOTAL COST			\$ 382,095	

City of Bloomington Full-Time

Proposed Employee Budget

DEPARTMENT/FUND	FULL TIME BUDGET ACTUAL FY 2015	FULL TIME BUDGET ADOPTED FY 2016	FULL TIME BUDGET PROPOSED FY 2017
ADMINISTRATION	6.00	6.00	6.00
CITY CLERK	4.00	4.00	4.00
HUMAN RESOURCES	8.00	9.00	11.00
FINANCE	12.00	13.00	12.00
INFORMATION SERVICES	10.00	10.00	10.00
LEGAL	6.00	4.00	5.00
PARKS, RECREATION & CULTURAL ARTS ADMINISTRATION ¹	6.00	7.00	7.00
PARKS MAINTENANCE	20.00	20.00	20.00
RECREATION	5.00	4.00	4.00
AQUATICS - seasonal only	0.00	0.00	0.00
BLOOMINGTON CENTER FOR THE PERFORMING ARTS	11.00	11.00	11.00
MILLER PARK ZOO ²	9.00	9.00	9.00
PEPSI ICE CENTER	3.00	3.00	3.00
SOAR FUND	2.00	2.00	2.00
POLICE	143.00	143.00	144.00
COMMUNICATION CENTER	17.00	17.00	17.00
FIRE	117.00	117.00	118.00
PACE/BUILDING SAFETY	12.00	12.00	10.00
PLANNING DIVISION	1.00	1.00	1.00
CODE ENFORCEMENT	11.00	12.00	14.00
FACILITY MANAGEMENT	3.00	3.00	4.00
PARKING FUND M & O	5.00	5.00	5.00
PUBLIC WORKS ADMIN.	3.00	3.00	3.00
STREET MAINTENANCE	19.00	19.00	19.00
ENGINEERING	9.00	9.00	7.00
FLEET MANAGEMENT	9.00	9.00	9.00
ECONOMIC DEVELOPMENT	1.00	1.00	1.00
TOTAL GENERAL FUND	452.00	453.00	456.00
HIGHLAND PARK	3.00	3.00	2.00
PRAIRIE VISTA GOLF COURSE	2.00	2.00	2.00
THE DEN	3.00	3.00	3.00
TOTAL OF GOLF COURSES:	8.00	8.00	7.00
SOLID WASTE MANAGEMENT	40.00	40.00	34.00
BOARD OF ELECTIONS	1.00	1.00	2.00
CASUALTY	-	1.00	1.00
LIBRARY MAINTENANCE & OPERATIONS	45.00	45.00	44.00
WATER			
ADMINISTRATIVE AND GENERAL	8.00	9.00	9.00
TRANSMISSION AND DISTRIBUTION	17.00	16.00	15.00
PURIFICATION	15.00	15.00	15.00
LAKE MAINTENANCE	3.00	3.00	3.00
WATER METER BILLING SERVICES	7.00	7.00	8.00
TOTAL WATER FUND	50.00	50.00	50.00
SEWER FUND	13.00	13.00	14.00
STORM WATER FUND	9.00	9.00	10.00
ABRAHAM LINCOLN GARAGE	1.00	1.00	1.00
TOTAL PERSONNEL YEARS ALL FUNDS	619.00	621.00	619.00

Note: Excludes 47 part-time and all seasonals.

5 new positions added: Payroll Supervisor; Contract administrator; Property/Evidence Tech - FOIA; Fire Support Staff IV; and a Facilities Utility worker. Offset Citywide by 6 less positions in Solid Waste and Code Enforcement Division Mgr position not replaced.