From:

Sent:

Tuesday, January 15, 2019 3:34 PM

To: Subject: Alison White FOIA request

I am requesting the following information under the Freedom of Information Act:

1) Original ordinance and council documentation authorizing the lease of the 2nd floor of 1 Uptown Circle

2) Any bills received pertaining to charges for common areas, taxes etc pertaining to the lease since inception as documented in the lease agreement.

This request is a non-commercial request. I am requesting electronic copies. I am requesting fees be waived as outlined in the FOI Act as this is a request for public information that is to be shared publicly.

If a waiver of fees is not given then I do request an estimate of the cost be provided prior to filling the FOIA request.

Diane Benjamin





Wednesday, January 23, 2019

[Delivered via email]

Ms. Diane Benjamin blnnews@yahoo.com

Dear Ms. Benjamin:

This letter is in response to your FOIA request received by the Town of Normal on January 15, 2019. You requested:

"Original ordinance and council documentation authorizing the lease of the 2nd floor of 1 Uptown Circle"

The original ordinance, No. 5635, was provided to you January 15, 2019, in response to the FOIA request you submitted to the Town January 9, 2019. I'm attaching the Council Action Report associated with that ordinance to address the "council documentation" portion of your request.

"Any bills received pertaining to charges for common areas, taxes etc pertaining to the lease since inception as documented in the lease agreement."

The Town does not receive bills for these expenses, rather they are built into the rent that is paid monthly. I'm attaching our rent summary, which breaks this payment down into base rent, common area maintenance, insurance, and real estate taxes. I'm also including transaction receipts, showing the monthly auto-payment to Tartan Realty Group.

This completes your request submitted to us January 15, 2019.

Sincerely,

Alison K. White

Deputy Clerk, Town of Normal

Alison K. White



# **NOTICE OF DENIAL**

Your request for copies of public records was received on  $\frac{1}{15}$  and has been partially denied on  $\frac{1}{23}$ /19.

The following information was withheld: account number

This information was withheld pursuant to the following statute(s):

• 5 ILCS 140/7(1)(b) – Private information, unless disclosure is required by another provision of this Act, a State or federal law or a court order, as defined at 5 ILCS 140/2 (c-5) - "Private information" means unique identifiers, including a person's social security number, driver's license number, employee identification number, biometric identifiers, personal financial information, passwords or other access codes, medical records, home or personal telephone numbers, and personal email addresses. Private information also includes home address and personal license plates, except as otherwise provided by law or when compiled without possibility of attribution to any person is exempt from disclosure.

By:

Angelia Hyonker, Town Clerk

Alison K. White, Deputy Clerk

### APPEAL RIGHT

Pursuant to law, you are entitled to appeal the decision denying your request for certain information. You may appeal by requesting a review by the Attorney General's Public Access Counselor within 60 calendar days from the date of this denial. Here is the contact information of the Public Access Counselor:

Office of the Attorney General Public Access Bureau 500 S. 2<sup>nd</sup> Street Springfield, Illinois 62706 217-558-0486

publicaccess@atg.state.il.us

You also have the right to judicial review. Suit may be filed in the Circuit Court for McLean County:

Law and Justice Center Circuit Clerk 104 W. Front St. Bloomington, IL 61701 309-888-5301 www.co.mclean.il.us/circuitclerk

March 17, 2016

Ordinance Authorizing the Execution of a Redevelopment
Agreement Pertaining to the Uptown Circle Phase 2 Project
Involving the Construction and Operation of a Mixed Use Building
in Uptown Normal

PREPARED BY:

Mark R. Peterson, City Manager

REVIEWED BY:

Brian Day, Corporation Counsel Andrew Huhn, Director of Finance

**BUDGET IMPACT:** 

The total project cost is estimated at \$14.1 million. The Town has committed to contribute a project grant of \$2.75 million to the project in addition to the rebate of a portion of sales tax associated with the first floor retail use of the building. The grant funds will be raised this month as part of a new G.O. bond issue. The agreement also incorporates a lease

agreement between the Town and the owner for approximately 13,780 square feet of office space on the second floor of the building. It is envisioned that the Town will utilize that space to

house the Inspections, Planning and Engineering

Departments. Funds will need to be appropriated in FY2017-18

Operating Budget for the lease expense.

STAFF

RECOMMENDATION:

Approval

ATTACHMENTS:

Proposed Ordinance, Proposed Redevelopment Agreement Including Various Related Exhibits; Images of proposed

building and floor plan layouts

### BACKGROUND

In October of 2011, the Town issued a Request for Proposals seeking development interest in a site in Uptown Normal located immediately north of the Uptown Station site and immediately east of the Marriott Hotel property. At that time, a total of ten development proposals were received. After a careful review and vetting of all the proposals, including interviews for the four top selected responses, the Town Council chose the proposal submitted by the development team of Tartan Realty Group and Harlem Irving Companies.

The Tartan/Harlem Irving team proposed a mixed use project consisting of a limited service hotel, a residential tower with luxury apartments and retails uses on the ground floor. In December of 2012, the Town entered into a comprehensive development agreement pertaining to the aforementioned project, which at that time was estimated to cost a total of \$32+ million.

In February of 2014, the Council revised the redevelopment agreement to make several changes at the request of the developer. First of all, the Harlem Irving Company withdrew from the development team and was replaced by Campus Acquisitions, Inc. Tartan Realty and Campus Acquisitions, formed a new company called Uptown Circle Development, Inc. which then became the project developer.

Also in February of 2014, the developer requested that the project be bifurcated into two phases. The first phase involved the construction of a Hyatt Place Hotel on the west half of the property directly across from the Marriott Hotel and Conference Center. The Phase 2 portion of the project was envisioned to be a mixed use residential/retail tower which would be constructed at a later date.

Of the \$7.85 million in public investment that was originally committed to the overall project by the Council in 2011, the developer requested that \$5.1 million of that be allocated to Phase 1 which was the Hyatt Place Hotel. Those funds were raised via a General Obligation issue in 2014 and were contributed to the project. The Hyatt Place Hotel was completed last fall and has been successfully operating since that time. The developer is now ready to proceed with Phase 2 of the project which will consist of a five story mixed use building; three of the upper stories will include luxury apartments with one story of commercial office and ground floor retail which is envisioned to consist of a single full-service restaurant.

The cost for Phase 2 is estimated to be \$14.1 million. Since the Town has already committed \$5.1 million to the overall project (Phase 1 contribution), that leaves \$2.75 million for the Phase 2 contribution which the Town will raise later this month as part of a new General Obligation Bond issue. As part of the Town's original agreement with the developer, the Council committed to convey the site to the developer for a sum of \$1.00. The portion of the site for Phase 1 was conveyed back in 2014. The attached agreement provides for the conveyance of the balance of the site to accommodate Phase 2.

# **DISCUSSION/ANALYSIS**

The attached development agreement for the Phase 2 project is comprehensive and includes a number of exhibits containing sub-agreements related to such things as parking, site conveyance, construction disbursements and office space lease.

The development agreement calls for the construction of a five story mixed use building of approximately 65,000 square feet in overall size. The project will included, underground parking (for residential tenants), a ground floor full-service restaurant, commercial office space on the second floor and residential apartments on the remaining upper floors.

### Restaurant:

With respect to the ground floor restaurant, the agreement calls for that restaurant to be a "fine dining restaurant" which is defined as a full service sit-down restaurant with an upscale menu and extensive beverage offerings. The Town shall have approval authority over the selection of the restaurant to ensure compliance with the Town's objectives. We understand that the development team will be selecting an operator for the restaurant in the very near future.

# Exterior design control and LEED certification:

The agreement stipulates that the Town shall also have approval over all of the exterior features of the building which includes any fixtures or building appurtenances that are visible from the public streets or thoroughfares. The Town also, in accordance with the agreement, has approval rights over the unit plan for the residential units. The exterior design of the project will also be reviewed by the Uptown Design Review Commission. The project is required to meet LEED certification standards as set forth by the U.S. Green Building Council.

# **Project Time Table:**

The development agreement sets forth a detailed project time line. That time line included various submittal deadlines and requires that commencement of construction of the project occur no later than 90 days after the Town's approval of the specific construction plans in accordance with Section 2.3. The agreement also requires that the project be substantially completed within 18 months of the commencement of construction. We understand that the developer is hoping to move much more quickly than the time table set forth in the agreement would require. It is the developer's expectation to begin construction in early summer of this year with the expectation that the project will be substantially completed in approximately 12 months from the start of construction.

## Prevailing wage requirement:

The agreement requires that all construction work on the project comply with the State of Illinois Prevailing Wage Act.

### Town's contribution:

The agreement calls for the Town to contributed \$2.75 million to the project. Without this public support, the project's return on investment (ROI) would be such that it would not be considered a financially viable project. The Town will raise its contribution through the proceeds of a G.O.Bond issue this month. The Town expects to recover all of the upfront investment in the project (including the interest cost associated with the bond financing) through the receipt of new tax revenue that will be generated by the project including real estate tax revenue (captured by the existing Tax Increment Financing Fund), sales tax revenue, food & beverage tax revenue and utility tax revenue.

With this agreement, the Town also agrees to rebate to the developer all of the Town's share of the State of Illinois Retailers Occupation Tax for a period of ten years or up to a maximum of \$1 million whichever comes first. The Town will receive 100% of all other taxes generated by the project including the homerule sales tax revenue and the food & beverage tax revenue. Per the proposed agreement, the Town will also waive all usual and customary building and development fees associated with the project.

### Parking agreement:

As part of the agreement, the Town has agreed to allow the developer the free use of up to twenty (20) spaces in the Uptown Station parking deck, for a period of up to 15 years, for assignment to residential tenants of the proposed building. The building project will also contain 22 spaces on the lower level of the building for residential tenant parking.

### Lease agreement:

Contained within Schedule 8 of the development agreement is an office lease agreement. As part of that agreement, the Town will lease 13,780 square feet of space on the second floor of the project for municipal offices. It is the Town's intent to relocate the Engineering, Inspections and Planning Departments into that space. Relocation of those offices will ultimately be necessary in order to undertake the planned redevelopment of the former City Hall campus area that is part of the Uptown 2.0 redevelopment plan. The proposed lease agreement has an initial 15 year lease agreement with three renewal options. The lease is also assignable by the Town to another potential office tenant which is willing to accept the terms and conditions of the lease agreement.

The lease agreement calls for a first year rent of \$20 per square foot rate with an additional \$3.50 for the build-out of the space which will include installation of all walls, ceilings, floor covers, window covers, HVAC systems, plumbing, fire protection/detection systems, electrical & computers extensions & outlets, restrooms, water fountains, other standard building fixtures, as specified by the Town. The \$3.50 additional build-out allowance will terminate at the conclusion of year fifteen of the lease agreement. The per square foot lease rate will be automatically increased by 2% over the term of the agreement. However, lease rate escalator will not apply to the build-out allowance. It will be the Town's responsibility to purchase and install all necessary personal property, including office furniture and equipment, for the office space. The Town will also be responsible for paying for all utilities and for usual and customary common area maintenance (CAM) costs which are standard provisions in these types of commercial lease agreements.

As was mentioned previously in the report, it is anticipated that the leased office space will be ready to Town occupancy in August of 2017. It will therefore, be necessary for the Town to budget for the annual lease obligation, as well as the initial cost associated with furnishings and required equipment, as part of the FY2017-18 Operating and Capital Investment budget.

### CONCLUSION

As the Council is well aware, the completion of development on the subject site has involved a long and circuitous journey. The projects site was first acquired by the Town in 2007 from Commerce Bank and (Larry & Helen Rainforth (Abe's Carmelcorn). At one point the Town entered into a joint development agreement with One Main Development of Champaign and Fairmont Properties of Cleveland Ohio, for the development of a mixed use building on this site. Fairmont subsequently dropped out of the project leaving One Main Development as the sole developer.

The national recession in 2007-08 caused a catastrophic tightening of the commercial lending market leading to One Main's inability to get the necessary financing to undertake the project. The site sat dormant for many years until secure Town entered into an agreement with Tartan Realty and Harlem Irving Companies in 2011. Tartan was later joined by Campus Acquisitions to complete Phase 1 of the project, a Hyatt Place Hotel. Tartan is continuing to lead the development team for this proposed Phase 2 project.

Phase 2 will bring to the Uptown the first significant non-student oriented residential building. The development of non-student oriented residential uses in the Uptown has been an evasive goal. However, this project is expected to bring a new and exciting element to Uptown that heretofore has not existed. It is also our hope and expectation that this project will establish a new local market for a variety of urban housing options that will pave the way for other similar residential projects in the Uptown area in the future.

Staff has worked closely with the developer on this project for the last three years. Staff can verify that the costs associated with construction of this upscale project have created challenges for the developer. The lack of comparable housing units in the twin cities has made this project difficult to finance. Further, the conservatively estimated ROI on this project has made it difficult to justify the large equity investment that is required on these types of commercial real estate projects. However, I much give the development team, headed by Doug Reichl of Tartan Realty, great credit for their steadfast commitment to Uptown and to their firm belief this project will ultimately prove to be both a commercial and financial success.

Mr. Reichl and members of his team will be in attendance at your meeting on Monday evening to address any questions that you may have about the project and/or the agreement that the Town staff is unable to answer.

# **Town of Normal - Gross Rent Summary**

Space Size (sq ft)	13,805		
Year 1 Rent Summary/Estimates	PSF	Monthly	Annual
Base Rent	\$23.50	\$27,034.79	\$324,417.50
Common Area Maintenance (CAM)	\$2.35	\$2,703.48	\$32,441.75
Insurance	\$0.31	\$356.63	\$4,279.55
Real Estate Taxes	\$0.50	\$575.21	\$6,902.50
Total		\$30,670.11	\$368,041.30
11/27/17 to 11/30/17 (4 days / 30 da	y month = 13.33%		
Base Rent		\$3,603.74	
Common Area Maintenance (CAM)		\$360.37	
Insurance		\$47.54	
Real Estate Taxes		\$76.68	
Total		\$4 088 33	_

# **Town of Normal - Monthly Rent Summary**

Town Rentable Square Feet

13,805

		Base Rent	Insurance	CAM	Taxes	Total Monthly Rent
January 2019 to December 2019	<u> </u>	\$27,494.96	\$356.63	\$2,703.48	\$4,693.70	\$35,248.77
	PSF		\$0.31	\$2.35	\$4.08	

Assumptions from Tax Assessor:						
	Assessment	% of Tax Bill				
Apartments	503,356	49.80%				
Office	316,940	31.36%				
Retail	190,500	18.85%				
	1,010,796	100.00%				
2018 (Per Assessor)						
	Homesite	Dwelling	Total	Rate	Tax Bill	\$/SF
Total	67,443	2,006,981	2,074,424	8.65%	\$179,496.00	\$2.78
Apartments	33,585	999,436	1,033,021		\$89,385.00	\$2.03
Office	21,147	629,299	650,446		\$56,282.00	\$4.08
Retail	12,711	378,246	390,957		\$33,829.00	\$4.96



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# ACH Activity for ?

Activity Dates **Beginning Date** O Effective Dates

(MM/DD/YYYY) 12/28/2018

**Ending Date** (MM/DD/YYYY)

12 Search 12 To 12/28/2018

**Batch Total Amount** Number Status ? (USD)

Batch Type Same Day **Batch Name** Uptown 1

No

Recurring

Rent

Effective | Date and Time Submitted 01/02/2019

Fri Dec 28 08:29:37 CST 2018

OK alow 12/28/18

Code of Trans CCD

\$35,248,77

In Process

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Friday, December 28, 2018 4:05 AM

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Alison White

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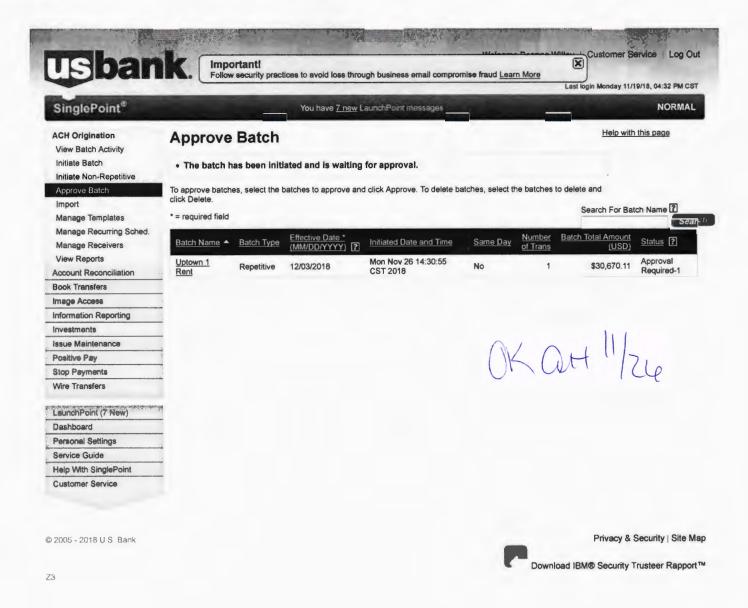
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# **View Batch Activity**

Batch Type

Recurring

· The batch was submitted.

**Batch Name** 

Uptown 1

Rent

To view batch details, click the Batch Name. To request an adjustment, click Request Adjustment.

Date

11/01/2018

Same Day

OX 0/m

No

The receiving bank has the right to deny adjustment requests. For best results, please submit your adjustment request before Noon CT on the fourth banking day after the effective date. If you submit adjustment requests after this time, we will request additional documentation. Be careful not to submit duplicate requests.

### ACH Activity for ?

Activity Dates **Ending Date Beginning Date** ○ Effective Dates (MM/DD/YYYY)

(MM/DD/YYYY) 10/30/2018 12 To 10/30/2018 12 Search

**Batch Total Amount** Number Status 2 of Trans (USD) Code

Tue Oct 30 08:53:09 CDT 2018

Date and Time Submitted

CCD \$30,670,11 In Process

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· The batch was submitted.

**Batch Name** 

Uptown 1 Rent

To view batch details, click the Batch Name. To request an adjustment, click Request Adjustment.

Same Day

No

Batch Type

Repetitive

The receiving bank has the right to deny adjustment requests. For best results, please submit your adjustment request before Noon CT on the fourth banking day after the effective date. If you submit adjustment requests after this time, we will request additional documentation. Be careful not to submit duplicate requests.

10/01/2018

ACH Activity for ?

Date and Time Submitted

Thu Sep 27 15:33:22 CDT 2018

Activity Dates Beginning Date
 Effective Dates (MM/DD/YYYY)

tes (MM/DD/YYYY) 09/27/2018

Code ?

CCD

Ending Date (MM/DD/YYYY)

12 To 09/27/2018 12 Search

Batch Total Amount (USD)

Status ?

Number

of Trans

1 \$30,670.11

In Process

OK alew 9/27

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To: Alison White

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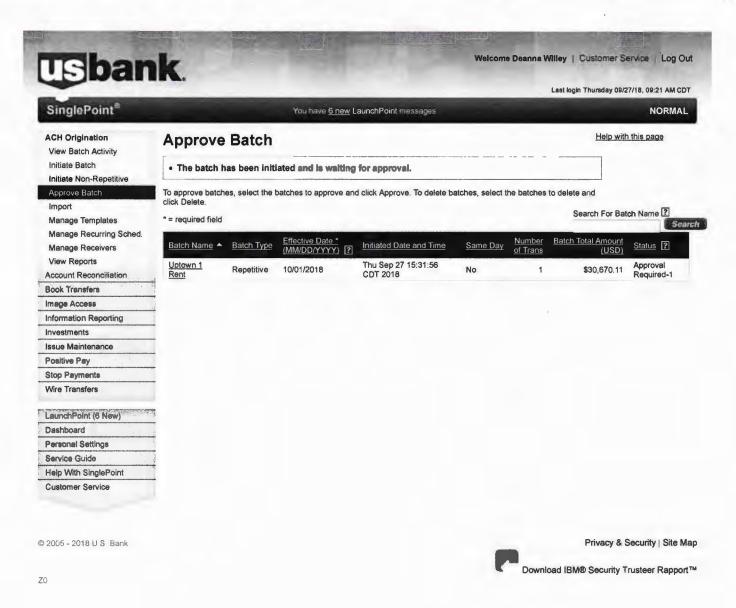
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ACH Activity for ?

Activity Dates **Beginning Date** 

(MM/DD/YYYY) O Effective Dates (MM/DD/YYYY)

12 Search 08/30/2018 12 To 08/30/2018

**Ending Date** 

**SEC** Number **Batch Total Amount** Batch Type **Batch Name** Same Day Date and Time Submitted Status ? Code ? of Trans (USD) Uptown 1 Rent Repetitive No Thu Aug 30 11:08:40 CDT 2018 CCD \$30,670.11 In Process

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OK 2/30/18

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• The batches have been initiated and are waiting for approval.

To approve batches, select the batches to approve and click Approve. To delete batches, select the batches to delete and click Delete.

Search For Batch Name ? \* = required field Search **Batch Total Amount** Effective Date \* Number Same Day Initiated Date and Time **Batch Name Batch Type** Status ? (MM/DD/YYYY) 2 of Trans (USD) Mon Jul 30 04:11:18 Approval Uptown 1 Rent \$30,670.11 Recurring 08/01/2018 No **CDT 2018** Required-1 Tue Jul 31 15:10:13 CDT Approval 08/02/2018 waterEZpay080218#1 Repetitive 86 \$3,293.33 2018 Required-1 Tue Jul 31 15:10:13 CDT Approval waterEZpay080218#2 Repetitive 08/02/2018 461 \$33,547.19 Required-1

Thanks 1

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Initiated Date and Time

2018

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**Approve Batch ACH Origination** View Batch Activity

Initiate Batch To approve batches, select the batches to approve and click Approve. To delete batches, select the batches to delete and click Delete. Initiate Non-Repetitive

**Batch Type** 

Recurring

Effective Date \*

07/02/2018 12

(MM/DD/YYYY) ?

\* = required field

Delete

**Batch Name** 

Uptown 1

Delete

Rent

Approve

Select All

8

Approve

Search

Manage Templates

Manage Recurring Sched.

Manage Receivers

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Approve Batch

**Import** 

Account Reconciliation

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Issue Maintenance

Stop Payments

Wire Transfers

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Search For Batch Name 2

**Batch Total Amount** 

(USD)

\$30,670.11

Status ?

Approval Required-1

Same Day

No

Number

of Trans

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Current Day Account Detail Town of Normal SinglePoint Reported Activity as of 06/01/2018 Printed on 06/01/2018 at 9:34 AM CDT

Transaction Summary for 06/01/2018

Town of Normal	USD	\$30,670.11	ACH Settlement Debit(s)	466
Account Number	CCA	Amount	Transaction Description	Code
Account Name/				BAI

Transaction Detail For 06/01/2018
TOWN OF NORMAL SPT ACH 180601 SETTLEMENT

Bank Reference:

Transaction Reference: 18152009954690

From: Alison White

**Sent:** Wednesday, May 30, 2018 8:36 AM

To: Deanna Willey

**Subject:** FW: ACH Batch Pending Approval.

### Approved!

----Original Message-----

From: U.S. Bank SinglePoint <singlepointservice@usbank.com>

Sent: Wednesday, May 30, 2018 4:11 AM To: Alison White <awhite@normal.org> Subject: ACH Batch Pending Approval.

ACH batch Uptown 1 Rent is pending approval.

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### U.S. BANCORP made the following annotations

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\_\_\_\_\_

Malaama Aliaan White | \_\_\_\_\_ustomer Service | Log Out



Important!

When approving international wire transfers in a foreign currency, please DO NOT click the Amount link to view wire details Learn More

uesday 04/24/18, 03:30 PM CDT

Help with this page

SinglePoint®

You have 12 new LaunchPoint messages

NORMAL

### **ACH Origination**

View Batch Activity

Approve Batch

Manage Templates

Manage Recurring Sched.

View Reports

Information Reporting

Investments

Wire Transfers

LaunchPoint (12 New)

Dashboard

**Personal Settings** 

Service Guide

Help With SinglePoint

**Customer Service** 

# View Batch Activity

Batch Type

· The batch was submitted.

**Batch Name** 

Uptown 1

Rent

To view batch details, click the Batch Name. To request an adjustment, click Request Adjustment.

The receiving bank has the right to deny adjustment requests. For best results, please submit your adjustment request before Noon CT on the fifth banking day after the effective date. If you submit adjustment requests after this time, we will request additional documentation. Be careful not to submit duplicate requests.

ACH Activity for ?

Activity Dates Beginning Date O Effective Dates (MM/DD/YYYY)

**Ending Date** (MM/DD/YYYY)

To 04/27/2018 04/27/2018 SEC Number **Batch Total Amount** 

of Trans

Status ?

Search

No 05/01/2018 Recurring

Same Day

Fri Apr 27 08:31:52 CDT

Date and Time Submitted

Code CCD

\$30,670.11

(USD)

In Process

DK 0/800

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Z3

2 of 2 4/27/2018, 8:32 AM

From: U.S. Bank SinglePoint <singlepointservice@usbank.com>

**Sent:** Friday, April 27, 2018 4:12 AM

To: Alison White

**Subject:** ACH Batch Pending Approval.

ACH batch Uptown 1 Rent is pending approval.

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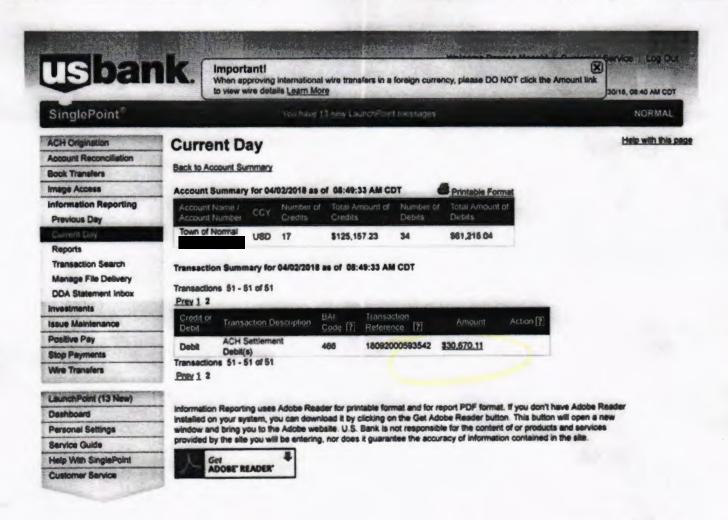
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48

# **Angie Huonker**

From:

U.S. Bank SinglePoint <singlepointservice@usbank.com>

Sent:

Thursday, March 29, 2018 4:12 AM

To:

Angie Huonker

Subject:

ACH Batch Pending Approval.

ACH batch Uptown 1 Rent is pending approval.

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From: U.S. Bank SinglePoint <singlepointservice@usbank.com>

Sent: Tuesday, February 27, 2018 4:11 AM

To: Alison White

Subject: ACH Batch Pending Approval.

ACH batch Uptown 1 Rent is pending approval.

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UK alew 2/27/10



OK 1/10/18

Town of Normal

Rent for 1 Uptown Circle Lessee: Town of Normal

Lessor: Uptown Circle Development II, LLC

November 24-30 (4 days) 4,088.33 December 2017 30,670.11 (Took possession November 24, 2017)

January 2018 30,670.11 65,428.55

001-1030-413.40-30